

# EXPERIMENTS FOR EXPORT? BEHAVIORAL EXPERIMENTS IN LATIN AMERICA

FRIDAY, APRIL 20, 2012

GSU ANDREW YOUNG SCHOOL OF POLICY STUDIES

## Program

- 9:00-9:15 *Conference Welcome*  
**James Cox and Ryan Carlin**
- 9:15 -10:30 *Panel 1: The Limits of Taking the Lab to the Field*
- Elisabet Rutstrom (Business and Economics, GSU).** Chair and Discussion Moderator
- Juan Camilo Cárdenas (Economics, U. de Los Andes).** Adapting the Laboratory Strategy to the Complexities of the Field: Innovative But Risky Experimental Designs
- James Cox and Urmimala Sen (Economics, GSU).** Caste, Efficiency and Fairness with Public Goods and Common Pool Resources
- Catherine Eckel (Economics, UT-Dallas).** Trust among the Poor: Evidence from a Low-Income African-American Neighbourhood
- Donald Green (Political Science, Columbia).** Do Field Experiments and Lab Experiments Produce Comparable Results?

10:30-10:45 Coffee Break

10:45-12:00 ***Panel 2: Behavioral Experiments in Comparative Perspective***

**Sean Richey (Political Science, GSU).** Chair and Discussion Moderator

**Clark Barrett (Anthropology, UCLA).** Using Cross-cultural Experiments to Study the Building Blocks of Human Cognition

**Roberto González and Jorge Manzi (Psychology, PUC-Chile).** Inter-group Contact among Political and National Groups: The Role of Group Typicality Membership in Moderating the Generalization of Attitude and Affect from the Individual to the Group as a Whole

**Raymond Duch (Political Science, Oxford).** Other-regarding Preferences in Comparative Political Perspective

**Elizabeth Zechmeister (Political Science, Vanderbilt).** Terrorist Threat and Democratic Values: Preliminary Evidence from a Multi-Country Study

12:00-1:00 Lunch break

1:00-2:15 ***Panel 3: Conducting Experiments in Developing Contexts***

**Daniel Young (Political Science, GSU).** Chair and Discussion Moderator

**Tara Grillos and Richard Zeckhauser. (Harvard Kennedy School).** Behavioral Games in Developing Nations: Lessons from the Literature

**Carolyn Lesorogol (Social Work, Washington U.).** Experiments and Ethnography: Tools for Understanding Change in Rural Kenya

**Glenn Harrison (Business, GSU) and Abigail Barr (Economics, U. of Nottingham).** Loss Aversion among the Poor: Evidence from Ghana

**Peter Loewen (Political Science, U. of Toronto), Daniel Rubenson (Political Science, Ryerson University), and Richard Sawyer (Innovations for Poverty Action).** The Effects of Randomly Allocated Property Rights on Dictator, Ultimatum, and Trust Game Behaviour among Mongolian Herdsmen

2:15-2:30 Coffee break

2:30-3:45 ***Panel 4: Recent Experimental Work in Latin America***

**Amy Erica Smith (Political Science, Iowa State U.).** Chair and Discus-

sion Moderator

**Fernanda Boidi (Communications, U. of Montevideo and Latin American Public Opinion Project, Vanderbilt) and Rosario Queirolo (Communications, U. of Montevideo and Political Science and Economics, U. de la República).** Experimenting with Experiments: The Use of Experiments in Latin America

**Marco Castillo (Economics, George Mason U.).** Behavioral Responses to a Natural Disaster: Experimental Evidence from Communities Affected by Hurricane Mitch

**Rosario Aguilar (Political Studies, CIDE-Mexico).** The Contextual Effects of Stereotype Reliance: Phenotypes among Mexicans and Mexican Americans

**Ragan Petrie (Economics, George Mason U.).** Identifying the Preferences of the Poor: Evidence from Peru

3:45-4:00 Coffee break

4:15-5:30 *Panel 5: Using Behavioral Experiments to Understand Politics*

**Christopher Dawes (Political Science, NYU).** Chair and Discussion Moderator

**Cindy Kam (Political Science, Vanderbilt).** Locating Dictators Among the Masses: Challenges and Opportunities in Utilizing Measures Drawn from Behavioral Economics

**Abby Córdova (Political Science, U. of Kentucky).** Altruistic Behavioral Predispositions and Support for Public Policies to Reduce Income Inequality: Experimental Evidence from El Salvador

**Ryan Carlin (Political Science, GSU) and Gregory Love (Political Science, U. of Mississippi).** The Bitterness of Division: Polarization, and Inequality and Trust

**Rick Wilson (Political Science, Rice).** Behavioral Experiments in Cross Cultural Settings: What Have We Learned?